



WE HARVEST THE WIND™

February 10, 2012

Senate Utilities Committee

Capitol Office

Room: 224-E Seat: 29

Phone: 785-296-7368

Email: Pat.Apple@senate.ks.gov

RE: Senate Bill 383

INTRODUCTION OF BTI WIND ENERGY AND HARVEST THE WIND NETWORK:

BTI Wind Energy is a full service distributor, developer and maintenance provider in the Distributed and Community Wind Industry and is located in Greensburg Kansas. We are a subsidiary of BTI INC. which owns a family of four John Deere Ag Equipment Dealerships and has provided complete sales and service to the Western Kansas Farming Community for nearly 70 years. Following the 2007 tornado that destroyed 95% of Greensburg, including our dealership, BTI INC took a leadership position in the city's rebuilding process by building the world's first LEED Platinum Industrial Metal Building and launching a new business entity known as BTI Wind Energy. Both of these actions were instrumental in winning the *2009 Kansas Governors Business of the Year Award*. In the following years, BTI Wind Energy's leadership created the Harvest the Wind Network, a partnership of primarily John Deere Dealers with locations in 30 states whose mission is to revolutionize the Distributed Wind Industry by offering paramount equipment, sales and service for projects from 5kW to 20MW.

OVERVIEW OF DISTRIBUTED GENERATION:

Distributed generation (DG) refers to electrical power generation that occurs close to where the power is consumed, independently of the type of power-generating technology. Electricity that is primarily used on site by the system owner is often called "inside the fence" or "behind the meter" generation.

BENEFITS:

DG systems are typically small by comparison to centralized power plants but they carry significant benefits including reduced energy loss during transmission and reduced load on utility transmission and distribution lines. In recent years, distributed generation has also become a viable energy alternative regarding national security concerns. Additionally, a



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customer may stabilize or reduce their energy costs and demonstrate leadership as an environmental steward.

NET METERING:

Net metering allows customer generators to provide for their own energy needs while maximizing their production value by “banking” the kWh’s produced at times other than when they can be immediately used. This acts as a driver for private investment in renewable energy projects, improves the load factors for utility companies and creates awareness with the customer to conserve energy when possible.

WHAT DOES SB 383 REALLY MEAN?

FOR RENEWABLE PROJECT OWNERS:

Increasing the net metering limit on commercial operations allows thousands of small to mid-sized companies in the state of Kansas the opportunity to stabilize their input costs for energy. In doing so, these organizations will be able to redirect those funds into new hires, technology, efficiency projects and facilities. It will give forward thinking; environmentally conscious companies the opportunity to act on their core beliefs to the direct benefit of their employees and their communities. It will influence companies, who are making the decision where to locate or relocate, to view Kansas as an incredible opportunity to optimize their operations.

See Exhibit A: Sample 850kW Project

Discuss Sample Project

See Exhibit B: Sample 850kW Project #2

Discuss Sample Project

FOR BTI WIND ENERGY OUR PARTNER ORGANIZATIONS AND OTHER INDUSTRY PROVIDERS

Passage of SB 383 in our estimation quadruples our potential market base. This is immediate cause for us to hire new staff in the areas of sales, administration, technical support, customer support, engineering, and executive management. It allows our organization to create more taxable revenue, higher profits and long term stability. By passing SB 383; it will create more opportunity for us to add population to the rural communities and school systems where we maintain operations.

-Industry Partners: See Exhibit C



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FOR THE STATE OF KANSAS

Adoption of this legislation will send the signal to Kansans and America that the leadership of our state is ready to seize the opportunities that renewable energy and Distributed Generation can provide for our citizens. It will create jobs, encourage private investment, raise taxable revenues and begin to create stability for the Kansas economy at a time when we need it. Moving forward with SB 383 demonstrates that the Kansas legislature is courageous enough to embrace renewable energy as part of a comprehensive energy strategy that refuses to succumb to partisan politics.

Thank you for your leadership on this issue,

A handwritten signature in black ink, appearing to read "Brad Estes", is written over the text "Thank you for your leadership on this issue,".

Brad Estes
Director of Wind Operations
BTI Wind Energy/HTWN
620-723-3571



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EXHIBIT A

Harvest The Wind Network's

CLIENT AND PROJECT SITE INFORMATION

Client and/or Project Name(s)	Sample 850kW Project
Project Site Street Address	
Project Site City, State, Zip	

WIND ENERGY PRODUCTION FACTORS

Turbine Manufacturer	Gamesa	Turbine Name Plate Capacity (kW)	850.0
Turbine Model	G52	Hub height (ft)	243
Hub Height (m)	74	Weibull "K" (wind distribution)	2.35
Average Wind Speed at Height 1 (m/s)	8.1	Height 1 (m)	60
Average Wind Speed at Height 2 (m/s)	8.55	Height 2 (m)	80
Displacement height (ft)	0	Elevation of Site (ASL in m)	905.8
Wind Shear (Alpha)	0.19	Turbulence Factor	5.00%
Hub Height Average Wind Speed (m/s)	8.425	Gross Annual Energy (kWh)	2,899,075
Hub Height Average Wind Speed (m/s)	18.85	Gross Capacity Factor	38.93%

DATA ORIGINATION AND ACCURACY

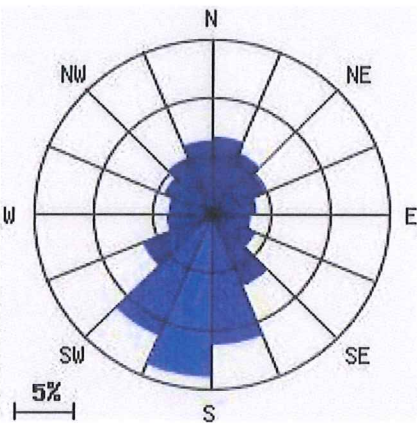
The wind data utilized by Harvest the Wind Network are delivered on a paid subscription basis by from AWS Truepower's WindNavigator®/MesoMap® system. AWS Truepower maintains that the mean bias of these high-resolution maps is virtually zero, while the standard error (after accounting for uncertainty in the data) is 0.35 meters-per-

SITE LOSSES

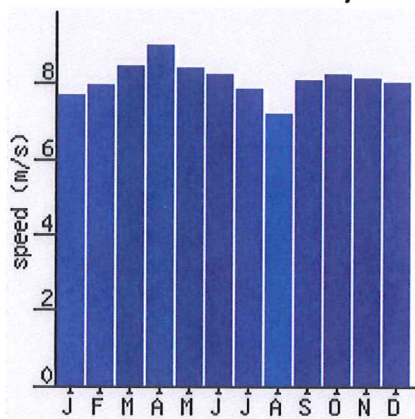
Electrical System Losses	3.00%
Turbine Availability Losses	3.00%
Wake Losses	0.00%
Total Production Losses	6.00%

Total Net Production (kWh)	2,725,130
Net Capacity Factor	36.60%

Wind Rose - Annual Direction



Annual Wind Variation by Month



CLIENT AND PROJECT SITE INFORMATION

Customer Name(s)	Sample 850kW Project
Project Address (#s and street)	0
Project Address (City, State, Zip)	0

System Description and Energy Production

Turbine Manufacturer and Model	G52
Tower Type and Hub Height	212
Number of Units	1
Annual Energy Production / Unit (kW)	2,725,130
Annual Project Energy Production (kW)	2,725,130

Energy Usage and Rates

Total Annual Energy Consumption	3,437,389
Electrical Utility or Offtake Provider	
Cost of Energy Offset or Purchased* (\$)	\$0.0640
Annual Energy Cost Escalation	3.0%
% of Consumption Offset With Wind E	79%

Incentives and Tax Assumptions

Client / Entity Type	Commercial
Grants Available	
Total Amount of Grant(s)	\$215,320
Grant Taxable?	Yes
Blended State and Federal Tax Rate	40.00%
30% ITC or Treasury Cash Grant Ava	Yes
Amount of ITC or Treasury Cash Grai	\$735,000
Annual Tax Credit Amount	\$0
Last Year of Annual Tax Credit	10
Tax Credit Escalation	1.00%
Production Incentive (\$/kWh)	\$0.000
Escalation rate of production incentiv	0%
Begin year for production incentive	0
End year for production incentive	0
Depreciation schedule	5yr) with 50% Bon

Project Capital and Operating Costs

Project Cost**	\$2,450,000
Project Cost Less Year 1 Grants or Inc	\$1,499,680
Annual Operating Costs	
Operations and Maintenance	\$45,000
Years of O&M Costs Covered In TP	2
Insurance	\$10,000
Recurring Management	\$3,500
Annual Increase in Operating Costs	2.50%

Financing

Amount of project financed	\$0
Loan Period	6
Loan Interest rate	0.00%

General Notes

General Notes	
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Summary Project Metrics

Project Life (for statistics only)****	20
First Year Energy Savings	\$174,408
20-Year Energy Savings	\$4,686,417
Cumulative Net Savings at 20 Years	\$2,530,372
IRR at 20 Years	13.64%
Annual Carbon Offset (lbs)	4,087,696
Payback Period (years)	1

*Wind will not offset all charges billed on a utility bill. This amount represents the \$/kWh that is assumed to be offset based using wind power. This is generally determined by a review of utility bills by a qualified professional or by review of a utility tariff.

**Project Cost includes Equipment, development, several years of maintenance, and construction costing. Construction costs will vary from site to site thus this cost is estimated and may change based on site conditions

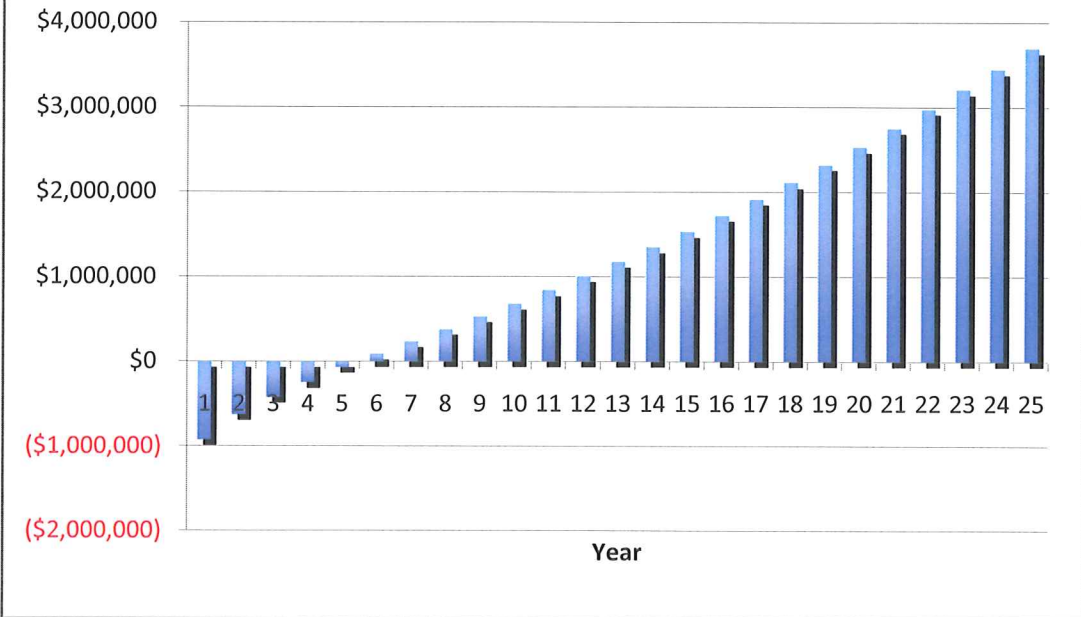
***The Total Project Cost (TPC) generally includes an equipment warranty and service agreement that covers all or a majority of O&M costs for the initial years of a project, thus this model assumes no O&M costs for the years specified.

****The actual life of a project may be longer than the "Project Life". The "Project Life" of any wind project is generally assumed to be 20-30 years for the purposes of financial planning. The lifetime of any wind project is generally driven by wind conditions at the site, adherence to maintenance routines, and the quality and

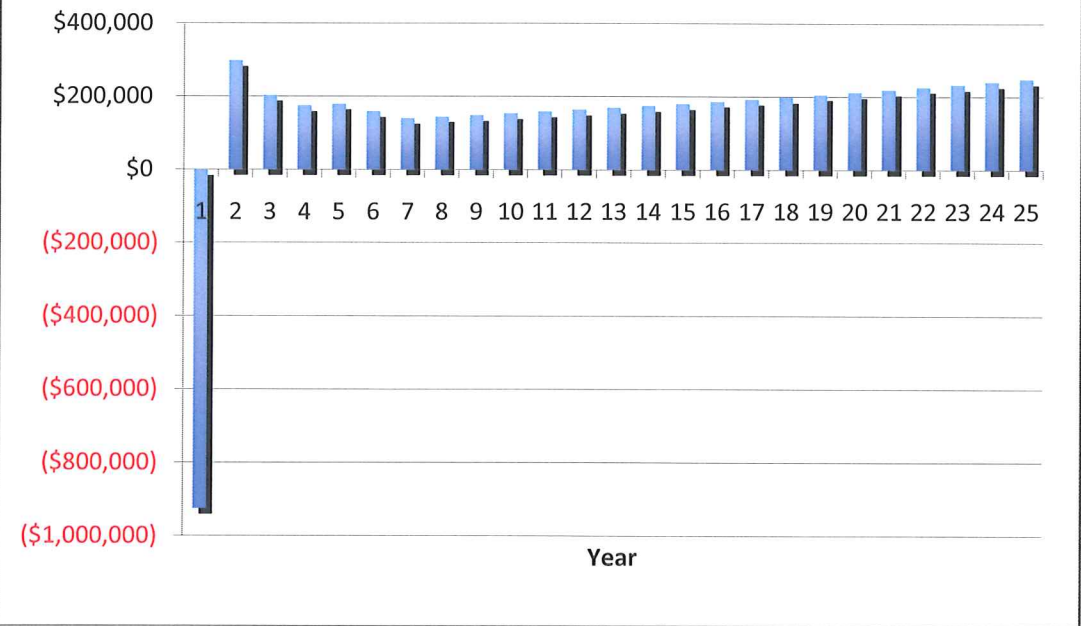
This suitability of the specific equipment being used. The Wind Network. Presentation of this tool by any other party is strictly prohibited.

Harvest The Wind Network's

CUMULATIVE CASH FLOW



ANNUAL AFTER TAX CASH FLOW



This tool is for exclusive use by members of Harvest The Wind Network.
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*Note: This pro forma is not meant to and is not a replacement for tax advice by an accountant pertaining
Depreciable basis **\$2,082,500**

Year	0	1	2	3
Energy Production and Rate Offset				
Energy Production (kWh)		2,725,130	2,725,130	2,725,130
Cost of Energy Being Offset		\$0.064	\$0.066	\$0.068
Operating Savings & Revenues				
Annual Energy Savings		\$174,408	\$179,641	\$185,030
Grant(s) Amount		\$215,320		
Production Incentive		\$0	\$0	\$0
TOTAL SAVINGS & REVENUES	\$0	\$389,728	\$179,641	\$185,030
Operating Expenses				
Equity Investment (Project Cost Less D	(\$2,450,000)			
Loan Principal		\$0.00	\$0.00	\$0.00
Debt Servicing		\$0.00	\$0.00	\$0.00
Operations & Maintenance (O&M)		\$0.00	\$0.00	(\$47,278.13)
Insurance		(\$10,000.00)	(\$10,250.00)	(\$10,506.25)
		(\$3,500.00)	(\$3,587.50)	(\$3,677.19)
TOTAL EXPENSES	(\$2,450,000)	(\$13,500)	(\$13,838)	(\$61,462)
Taxes and Tax Savings				
Tax savings from Debt Servicing		\$0.00	\$0.00	\$0.00
Depreciation Tax Savings		\$499,800	\$133,280	\$79,968
Tax on Grant(s) - if taxable		(\$86,128)		
Annual Tax Credit		\$0.00	\$0.00	\$0.00
Investment Tax Credit		\$735,000		
NET TAX OR SAVINGS	\$0	\$1,148,672	\$133,280	\$79,968
ANNUAL AFTER TAX CASH FLOW	(\$2,450,000)	\$1,524,900	\$299,083	\$203,536
CUMULATIVE CASH FLOW	(\$2,450,000)	(\$925,100)	(\$626,017)	(\$422,480)

Running IRR	-38%	-22%	-13%
Cost of Wind Energy (\$/kWh)	\$0.031	\$0.031	\$0.031
Cost of Grid Energy (\$/kWh)	\$0.064	\$0.066	\$0.068

20 Year IRR	13.64%
20 year ROI - traditional	103.28%
20 year Carbon Offset (lbs)	81,753,911
% electricity offset	79.28%
Total savings from depreciation	\$833,000
O&M Rate (% of revenues)	5.16%
Cost Efficiency (\$/Annual kWh)	\$0.90

Project Life (for wind \$/kWh calc)	20
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to each clients specific circumstances

4	5	6	7	8	9	10
2,725,130 \$0.070	2,725,130 \$0.072	2,725,130 \$0.074	2,725,130 \$0.076	2,725,130 \$0.079	2,725,130 \$0.081	2,725,130 \$0.084
\$190,581	\$196,298	\$202,187	\$208,253	\$214,500	\$220,935	\$227,563
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$190,581	\$196,298	\$202,187	\$208,253	\$214,500	\$220,935	\$227,563
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(\$48,460.08)	(\$49,671.58)	(\$50,913.37)	(\$52,186.20)	(\$53,490.86)	(\$54,828.13)	(\$56,198.83)
(\$10,768.91)	(\$11,038.13)	(\$11,314.08)	(\$11,596.93)	(\$11,886.86)	(\$12,184.03)	(\$12,488.63)
(\$3,769.12)	(\$3,863.35)	(\$3,959.93)	(\$4,058.93)	(\$4,160.40)	(\$4,264.41)	(\$4,371.02)
(\$62,998)	(\$64,573)	(\$66,187)	(\$67,842)	(\$69,538)	(\$71,277)	(\$73,058)
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$47,981	\$47,981	\$23,990	\$0	\$0	\$0	\$0
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$47,981	\$47,981	\$23,990	\$0	\$0	\$0	\$0
\$175,563	\$179,706	\$159,990	\$140,411	\$144,962	\$149,659	\$154,505
(\$246,917)	(\$67,211)	\$92,779	\$233,190	\$378,152	\$527,811	\$682,315
-6%	-2%	2%	4%	6%	7%	9%
\$0.031	\$0.032	\$0.032	\$0.032	\$0.032	\$0.032	\$0.032
\$0.070	\$0.072	\$0.074	\$0.076	\$0.079	\$0.081	\$0.084

11	12	13	14	15	16	17
2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130
\$0.086	\$0.089	\$0.091	\$0.094	\$0.097	\$0.100	\$0.103
\$234,390	\$241,422	\$248,665	\$256,125	\$263,808	\$271,723	\$279,874
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$234,390	\$241,422	\$248,665	\$256,125	\$263,808	\$271,723	\$279,874

\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(\$57,603.80)	(\$59,043.90)	(\$60,520.00)	(\$62,033.00)	(\$63,583.82)	(\$65,173.42)	(\$66,802.75)
(\$12,800.85)	(\$13,120.87)	(\$13,448.89)	(\$13,785.11)	(\$14,129.74)	(\$14,482.98)	(\$14,845.06)
(\$4,480.30)	(\$4,592.30)	(\$4,707.11)	(\$4,824.79)	(\$4,945.41)	(\$5,069.04)	(\$5,195.77)
(\$74,885)	(\$76,757)	(\$78,676)	(\$80,643)	(\$82,659)	(\$84,725)	(\$86,844)

\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0	\$0

\$159,505	\$164,665	\$169,989	\$175,482	\$181,149	\$186,997	\$193,031
\$841,821	\$1,006,486	\$1,176,474	\$1,351,956	\$1,533,105	\$1,720,102	\$1,913,133

10%	10%	11%	12%	12%	13%	13%
\$0.032	\$0.032	\$0.032	\$0.033	\$0.033	\$0.033	\$0.033
\$0.086	\$0.089	\$0.091	\$0.094	\$0.097	\$0.100	\$0.103

18	19	20	21	22	23	24
2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130
\$0.106	\$0.109	\$0.112	\$0.116	\$0.119	\$0.123	\$0.126
\$288,270	\$296,919	\$305,826	\$315,001	\$324,451	\$334,184	\$344,210
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$288,270	\$296,919	\$305,826	\$315,001	\$324,451	\$334,184	\$344,210
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(\$68,472.82)	(\$70,184.64)	(\$71,939.26)	(\$73,737.74)	(\$75,581.18)	(\$77,470.71)	(\$79,407.48)
(\$15,216.18)	(\$15,596.59)	(\$15,986.50)	(\$16,386.16)	(\$16,795.82)	(\$17,215.71)	(\$17,646.11)
(\$5,325.66)	(\$5,458.81)	(\$5,595.28)	(\$5,735.16)	(\$5,878.54)	(\$6,025.50)	(\$6,176.14)
(\$89,015)	(\$91,240)	(\$93,521)	(\$95,859)	(\$98,256)	(\$100,712)	(\$103,230)
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$199,256	\$205,678	\$212,305	\$219,142	\$226,195	\$233,472	\$240,980
\$2,112,388	\$2,318,067	\$2,530,372	\$2,749,514	\$2,975,709	\$3,209,182	\$3,450,162
13%	13%	14%	14%	14%	14%	14%
\$0.033	\$0.033	\$0.033	\$0.034	\$0.034	\$0.034	\$0.034
\$0.106	\$0.109	\$0.112	\$0.116	\$0.119	\$0.123	\$0.126

25	26	27	28	29	30
2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130
\$0.130	\$0.134	\$0.138	\$0.142	\$0.146	\$0.151
\$354,536	\$365,172	\$376,128	\$387,411	\$399,034	\$411,005
\$0	\$0	\$0	\$0	\$0	\$0
\$354,536	\$365,172	\$376,128	\$387,411	\$399,034	\$411,005

\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(\$81,392.67)	(\$83,427.48)	(\$85,513.17)	(\$87,651.00)	(\$89,842.28)	(\$92,088.33)
(\$18,087.26)	(\$18,539.44)	(\$19,002.93)	(\$19,478.00)	(\$19,964.95)	(\$20,464.07)
(\$6,330.54)	(\$6,488.80)	(\$6,651.02)	(\$6,817.30)	(\$6,987.73)	(\$7,162.43)
(\$105,810)	(\$108,456)	(\$111,167)	(\$113,946)	(\$116,795)	(\$119,715)

\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0

\$248,726	\$256,717	\$264,960	\$273,465	\$282,239	\$291,290
\$3,698,888	\$3,955,604	\$4,220,565	\$4,494,030	\$4,776,268	\$5,067,558

14%	14%	15%	15%	15%	15%
\$0.034	\$0.034	\$0.034	\$0.035	\$0.035	\$0.035
\$0.130	\$0.134	\$0.138	\$0.142	\$0.146	\$0.151



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Wind Shear (Alpha)	0.19	Turbulence Factor	5.00%
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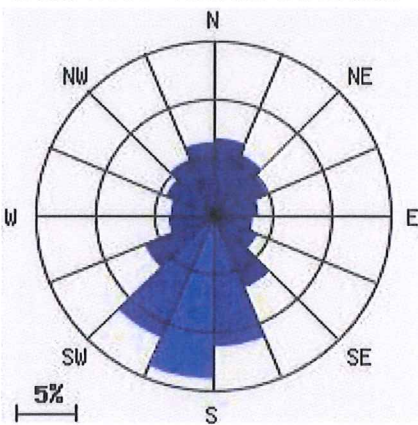
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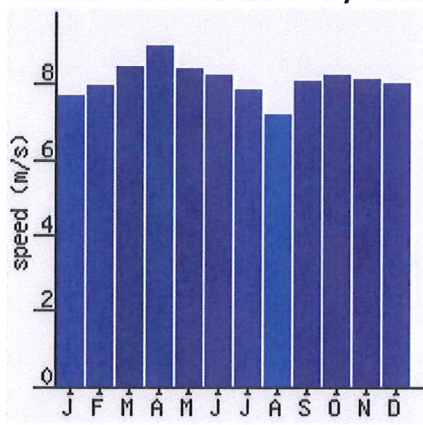
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*Wind will not offset all charges billed on a utility bill. This amount represents the \$/kWh that is assumed to be offset based using wind power. This is generally determined by a review of utility bills by a qualified professional or by review of a utility tariff.

**Project Cost includes Equipment, development, several years of maintenance, and construction costing. Construction costs will vary from site to site thus this cost is estimated and may change based on site conditions

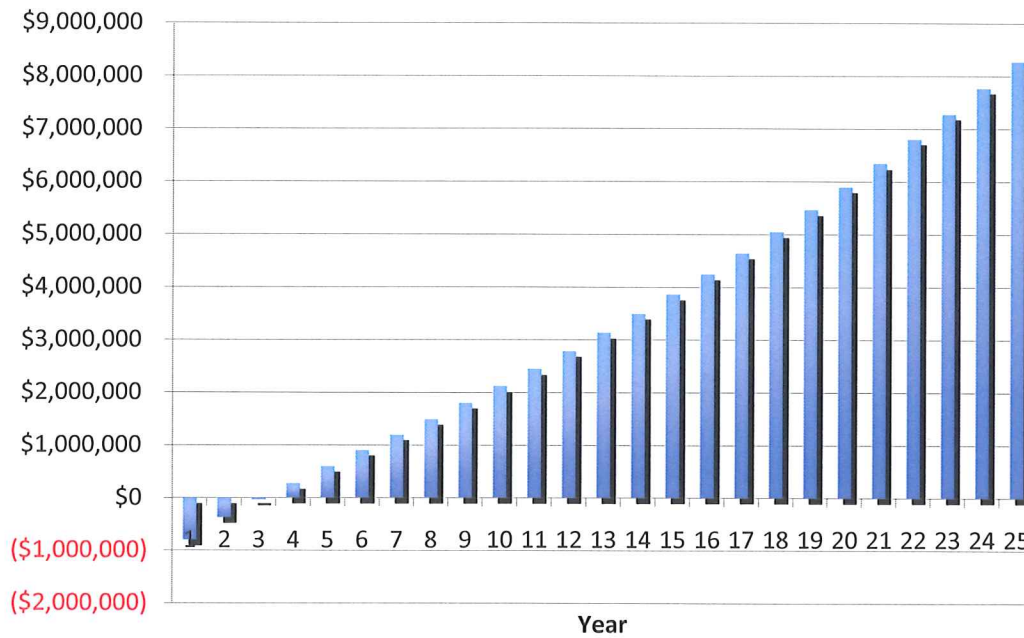
***The Total Project Cost (TPC) generally includes an equipment warranty and service agreement that covers all or a majority of O&M costs for the initial years of a project, thus this model assumes no O&M costs for the years specified.

****The actual life of a project may be longer than the "Project Life". The "Project Life" of any wind project is generally assumed to be 20-30 years for the purposes of financial planning. The lifetime of any wind project is generally driven by wind conditions at the site, adherence to maintenance routines, and the quality and suitability of the specific equipment being used.

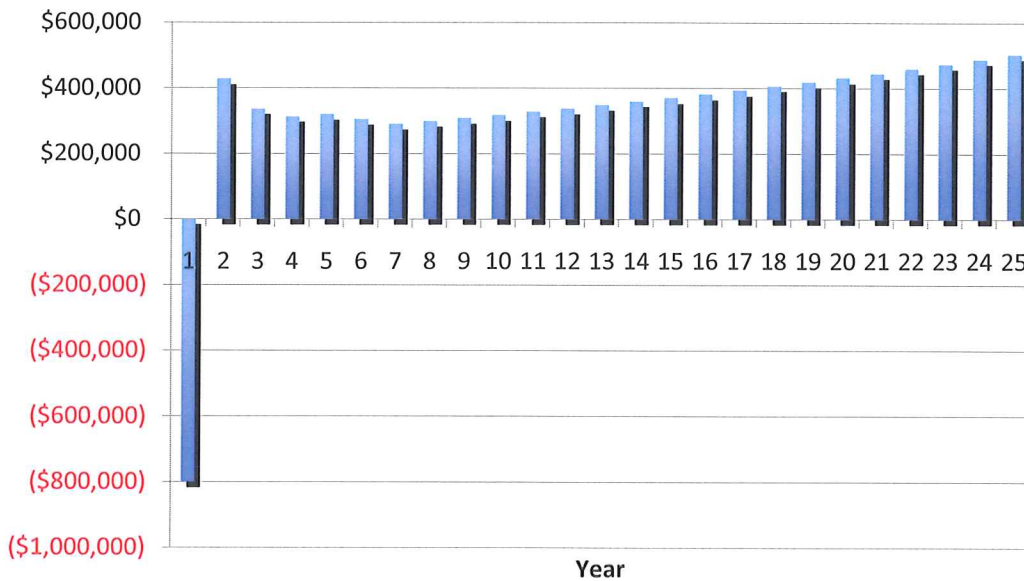
This document is intended for informational purposes only. Presentation of this tool by any other party is strictly prohibited.

Harvest The Wind Network's

CUMULATIVE CASH FLOW



ANNUAL AFTER TAX CASH FLOW



This tool is for exclusive use by members of Harvest The Wind Network.
Presentation of this tool by any other party is strictly prohibited.

*Note: This pro forma is not meant to and is not a replacement for tax advice by an accountant pertaining
Depreciable basis **\$2,082,500**

Year	0	1	2	3
Energy Production and Rate Offset				
Energy Production (kWh)		2,725,130	2,725,130	2,725,130
Cost of Energy Being Offset		\$0.110	\$0.113	\$0.117
Operating Savings & Revenues				
Annual Energy Savings		\$299,764	\$308,757	\$318,020
Grant(s) Amount		\$215,320		
Production Incentive		\$0	\$0	\$0
TOTAL SAVINGS & REVENUES	\$0	\$515,084	\$308,757	\$318,020
Operating Expenses				
Equity Investment (Project Cost Less D	(\$2,450,000)			
Loan Principal		\$0.00	\$0.00	\$0.00
Debt Servicing		\$0.00	\$0.00	\$0.00
Operations & Maintenance (O&M)		\$0.00	\$0.00	(\$47,278.13)
Insurance		(\$10,000.00)	(\$10,250.00)	(\$10,506.25)
		(\$3,500.00)	(\$3,587.50)	(\$3,677.19)
TOTAL EXPENSES	(\$2,450,000)	(\$13,500)	(\$13,838)	(\$61,462)
Taxes and Tax Savings				
Tax savings from Debt Servicing		\$0.00	\$0.00	\$0.00
Depreciation Tax Savings		\$499,800	\$133,280	\$79,968
Tax on Grant(s) - if taxable		(\$86,128)		
Annual Tax Credit		\$0.00	\$0.00	\$0.00
Investment Tax Credit		\$735,000		
NET TAX OR SAVINGS	\$0	\$1,148,672	\$133,280	\$79,968
ANNUAL AFTER TAX CASH FLOW	(\$2,450,000)	\$1,650,256	\$428,200	\$336,526
CUMULATIVE CASH FLOW	(\$2,450,000)	(\$799,744)	(\$371,544)	(\$35,017)
Running IRR				
		-33%	-13%	-1%
Cost of Wind Energy (\$/kWh)		\$0.031	\$0.031	\$0.031
Cost of Grid Energy (\$/kWh)		\$0.110	\$0.113	\$0.117

20 Year IRR	24.23%
20 year ROI - traditional	240.76%
20 year Carbon Offset (lbs)	81,753,911
% electricity offset	79.28%
Total savings from depreciation	\$833,000
O&M Rate (% of revenues)	3.03%
Cost Efficiency (\$/Annual kWh)	\$0.90

Project Life (for wind \$/kWh calc)	20
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to each clients specific circumstances

4	5	6	7	8	9	10
2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130
\$0.120	\$0.124	\$0.128	\$0.131	\$0.135	\$0.139	\$0.144
\$327,561	\$337,387	\$347,509	\$357,934	\$368,672	\$379,732	\$391,124
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$327,561	\$337,387	\$347,509	\$357,934	\$368,672	\$379,732	\$391,124
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(\$48,460.08)	(\$49,671.58)	(\$50,913.37)	(\$52,186.20)	(\$53,490.86)	(\$54,828.13)	(\$56,198.83)
(\$10,768.91)	(\$11,038.13)	(\$11,314.08)	(\$11,596.93)	(\$11,886.86)	(\$12,184.03)	(\$12,488.63)
(\$3,769.12)	(\$3,863.35)	(\$3,959.93)	(\$4,058.93)	(\$4,160.40)	(\$4,264.41)	(\$4,371.02)
(\$62,998)	(\$64,573)	(\$66,187)	(\$67,842)	(\$69,538)	(\$71,277)	(\$73,058)
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$47,981	\$47,981	\$23,990	\$0	\$0	\$0	\$0
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$47,981	\$47,981	\$23,990	\$0	\$0	\$0	\$0
\$312,543	\$320,795	\$305,312	\$290,092	\$299,134	\$308,456	\$318,066
\$277,526	\$598,321	\$903,633	\$1,193,725	\$1,492,859	\$1,801,315	\$2,119,381
6%	12%	15%	17%	19%	20%	21%
\$0.031	\$0.032	\$0.032	\$0.032	\$0.032	\$0.032	\$0.032
\$0.120	\$0.124	\$0.128	\$0.131	\$0.135	\$0.139	\$0.144

11	12	13	14	15	16	17
2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130
\$0.148	\$0.152	\$0.157	\$0.162	\$0.166	\$0.171	\$0.177
\$402,858	\$414,944	\$427,392	\$440,214	\$453,420	\$467,023	\$481,034
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$402,858	\$414,944	\$427,392	\$440,214	\$453,420	\$467,023	\$481,034
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(\$57,603.80)	(\$59,043.90)	(\$60,520.00)	(\$62,033.00)	(\$63,583.82)	(\$65,173.42)	(\$66,802.75)
(\$12,800.85)	(\$13,120.87)	(\$13,448.89)	(\$13,785.11)	(\$14,129.74)	(\$14,482.98)	(\$14,845.06)
(\$4,480.30)	(\$4,592.30)	(\$4,707.11)	(\$4,824.79)	(\$4,945.41)	(\$5,069.04)	(\$5,195.77)
(\$74,885)	(\$76,757)	(\$78,676)	(\$80,643)	(\$82,659)	(\$84,725)	(\$86,844)
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$327,973	\$338,187	\$348,716	\$359,571	\$370,761	\$382,298	\$394,190
\$2,447,355	\$2,785,542	\$3,134,258	\$3,493,829	\$3,864,590	\$4,246,888	\$4,641,078
22%	22%	23%	23%	23%	24%	24%
\$0.032	\$0.032	\$0.032	\$0.033	\$0.033	\$0.033	\$0.033
\$0.148	\$0.152	\$0.157	\$0.162	\$0.166	\$0.171	\$0.177

18	19	20	21	22	23	24
2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130
\$0.182	\$0.187	\$0.193	\$0.199	\$0.205	\$0.211	\$0.217
\$495,465	\$510,329	\$525,639	\$541,408	\$557,650	\$574,379	\$591,611
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$495,465	\$510,329	\$525,639	\$541,408	\$557,650	\$574,379	\$591,611
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(\$68,472.82)	(\$70,184.64)	(\$71,939.26)	(\$73,737.74)	(\$75,581.18)	(\$77,470.71)	(\$79,407.48)
(\$15,216.18)	(\$15,596.59)	(\$15,986.50)	(\$16,386.16)	(\$16,795.82)	(\$17,215.71)	(\$17,646.11)
(\$5,325.66)	(\$5,458.81)	(\$5,595.28)	(\$5,735.16)	(\$5,878.54)	(\$6,025.50)	(\$6,176.14)
(\$89,015)	(\$91,240)	(\$93,521)	(\$95,859)	(\$98,256)	(\$100,712)	(\$103,230)
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$406,450	\$419,089	\$432,118	\$445,549	\$459,394	\$473,668	\$488,381
\$5,047,528	\$5,466,617	\$5,898,735	\$6,344,283	\$6,803,678	\$7,277,345	\$7,765,726
24%	24%	24%	24%	24%	24%	24%
\$0.033	\$0.033	\$0.033	\$0.034	\$0.034	\$0.034	\$0.034
\$0.182	\$0.187	\$0.193	\$0.199	\$0.205	\$0.211	\$0.217

25	26	27	28	29	30
2,725,130	2,725,130	2,725,130	2,725,130	2,725,130	2,725,130
\$0.224	\$0.230	\$0.237	\$0.244	\$0.252	\$0.259
\$609,359	\$627,640	\$646,469	\$665,863	\$685,839	\$706,414
\$0	\$0	\$0	\$0	\$0	\$0
\$609,359	\$627,640	\$646,469	\$665,863	\$685,839	\$706,414

\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
(\$81,392.67)	(\$83,427.48)	(\$85,513.17)	(\$87,651.00)	(\$89,842.28)	(\$92,088.33)
(\$18,087.26)	(\$18,539.44)	(\$19,002.93)	(\$19,478.00)	(\$19,964.95)	(\$20,464.07)
(\$6,330.54)	(\$6,488.80)	(\$6,651.02)	(\$6,817.30)	(\$6,987.73)	(\$7,162.43)
(\$105,810)	(\$108,456)	(\$111,167)	(\$113,946)	(\$116,795)	(\$119,715)

\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0	\$0	\$0	\$0	\$0	\$0

\$503,549	\$519,184	\$535,302	\$551,917	\$569,044	\$586,699
\$8,269,275	\$8,788,459	\$9,323,761	\$9,875,678	\$10,444,722	\$11,031,422

24%	25%	25%	25%	25%	25%
\$0.034	\$0.034	\$0.034	\$0.035	\$0.035	\$0.035
\$0.224	\$0.230	\$0.237	\$0.244	\$0.252	\$0.259



WE HARVEST THE WIND™

EXHIBIT C

Industry Partners: A True Story

Distributed renewable energy projects put money back into local economies. In the past 12 weeks of 2011 we sold, developed and installed 17 small wind projects. The total amount of private investment totaled approximately \$2,860,000.00 with more than \$1,500,000.00 going to Kansas companies for the following services...

1. Geotechnical – Soil sampling and Report
2. Foundation Engineering
3. Electricians
4. Foundation Contractors
5. Erection Contractors
6. Excavation Crews
7. Concrete Companies
8. Commissioning Agents
9. Utility Companies

We largely relied on the services of 9 small Kansas businesses that are responsible for the livelihoods of 250 families. The \$1.5 million dollars of private taxable investment that we were able to keep in Kansas was an incredible boost to these contractors who typically see a slow down during the end of the year/ holiday season.

With adoption of SB 383 these numbers will grow exponentially. This piece of legislation leads to many of the benefits that government constantly try's to improve...Private Investment, increased taxable money flow, local economic impact for small business, community pride, and environmental benefits